

Why Carve-outs Choose NetSuite

In divestitures and carve-out transactions, an ERP evaluation is often required as a part of the transition.

NetSuite understands the nuances and complexities involved in carve-outs and divestitures. It partners with nearly one-fifth of all financially sponsored carve-out transactions in North America each year.

Whether you are leading a company that was recently spun-out or a financial sponsor tasked with guiding that entity to future success, NetSuite can be a trusted partner in your journey. Consider the following reasons spin-offs and their sponsors choose NetSuite as their platform for growth:

Functional advantages for carve-outs that choose NetSuite:



Time to Value

NetSuite aligns with financial sponsors and their acquisitions early to determine required functionality, implementation strategy, pricing, develop tracking to ensure TSA adherence, and prepare for signature/evaluation. The SuiteSuccess implementation methodology allows carve-out companies to take their back-office financial management structure to the cloud in an average of 100 days.

Reduced Risk

Access to NetSuite's 'A-team' throughout the customer lifecycle ensures synergy throughout pre-alignment, sales, implementation and customer support. 1 in 5 carve-outs trust NetSuite and its proven expertise to manage their transition and accelerate their growth. Industry-leading practices developed from over twenty years of implementation experience ensure data is timely and accurate from Day 1, reducing the risk of inefficiencies and downtime for rapidly growing businesses.



Multi-subsidiary Management Capabilities

Divestitures and any subsidiaries or add-on acquisitions are onboarded faster via SuiteSuccess. Customers can manage accounts receivable, accounts payable, payroll, billing, invoicing, and complete daily virtual close across multiple entities in real-time. With NetSuite OneWorld, multi-entity companies can manage global operations with multi-currency, accounting and multi-language support available in 200+ countries.

Dedicated Private Equity and Carve-out Services Practice

NetSuite's Private Equity and Carve-out Practice partners with financial sponsors and their acquisitions to ensure all portfolio companies using the NetSuite platform have access to the resources and advantages listed above. The committed team works at the firm and the company level to also establish preferred licensing and commercial terms, create a custom road-map from evaluation through implementation, and provide access to NetSuite's exclusive partner network to drive value creation at every stage. With over 450 global PE firm relationships and thousands of portfolio companies successfully onboarded to the NetSuite platform, NetSuite's PE and Carve-out Practice is a trusted partner in accelerating EBIDTA growth across all portfolio companies.



20%

of all financially sponsored carve-outs choose NetSuite each year.

1 in 5

companies buying NetSuite are sponsor-backed.

50+

carve-outs onboarded to NetSuite in 36 Months.

4k+

sponsors' portfolio companies run on NetSuite.

100 days

average go live.